



# From Chaos to Control: A Practical Framework for Achieving your Goals

Adapting Military Principles for Success in Any Endeavor

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# **Agenda**



- My Work
- Common Traps in Daily Operations
- Steps to Success
  - Operationalize
  - Visualize
  - Plan
  - Assess
- Pitfalls
- Questions/Discussion



# My Work



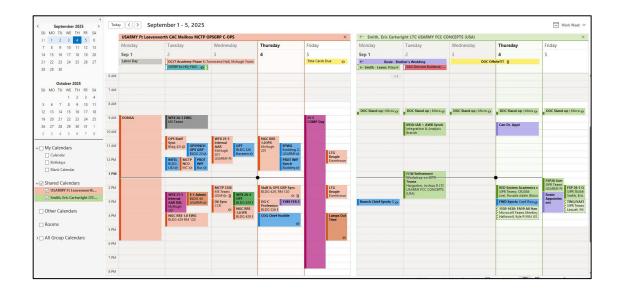
- Army infantry officer with over 17 years of service
- Commanded in garrison and combat
- Positions held at multiple 2- and 3-star commands to include the 101<sup>st</sup> Airborne Division and the Joint Special Operations Command.
- Planned and executed hundreds of discrete operations from the tactical level to operations with direct national and strategic impact.
- Currently working for Transformation and Training Command (formerly Army Futures Command) in the Future Warfare Division to identify and mitigate capability gaps for the Army of 2040



#### The Illusion of Control



- Lack of a clear plan leads to wasted effort
- Reactive Problem Solving instead of proactive planning
- Unforeseen obstacles derail progress
- Talent Burnout and "fire-fighting"
- Distinguishing between routine and discrete problems



How do I take control of my process to enable success?



## **Steps to Success**

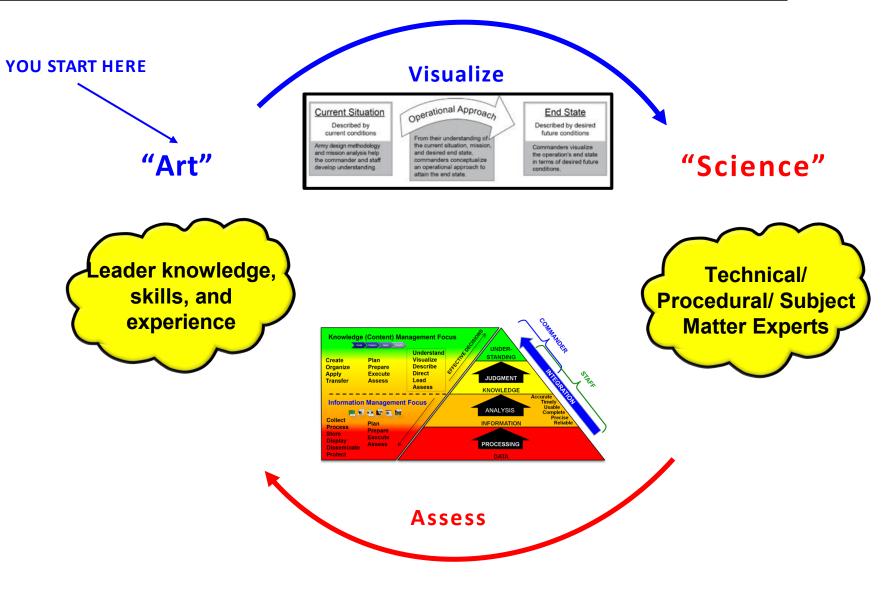


Operationalize

Visualize

Plan

Assess





# **Operationalize – From Concept to Action**



- What does it mean to Operationalize?
- The problem with "knocking down targets"
  - Lack of cohesive understanding
  - Expended effort
  - Inefficiencies
- What tools do I need to gather?
  - People
  - Reports
  - Things
- How to establish a planning timeline
  - Planning timeline vs. Operational timeline

Complex	Complicated
"Emergent Practice"	"Good Practice"
Chaos	Simple
"Novel Practice"	"Best Practice"

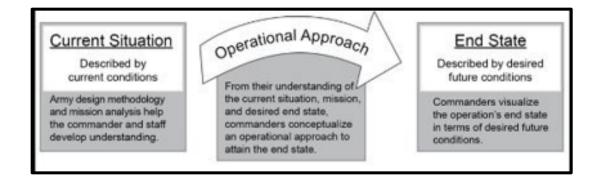
"A good plan violently executed now is better than a perfect plan executed next week" -GEN George S Patton



# Visualize – Defining Success



- Defining the Current State
- What is an operational approach?
- Where do we want to be? (Desired End State)
- Qualitative vs. Quantitative Factors
  - Money
  - Time
  - Disposition
- · Can We Measure It?



"Know the enemy and know yourself; in a hundred battles you will never be in peril"



## Plan - Create the Roadmap



- The power of the "Backwards Plan"
- The Wargame
  - Understanding critical points
  - Assessment
  - Finding unknown challenges
- Technical and Institutional Experts

Big Rocks/ Medium Rocks/ Little Rocks

# "Plans are useless, but planning is everything"

-GEN Dwight Eisenhower



#### Assess – Are We on Track?



#### MOPS and MOES

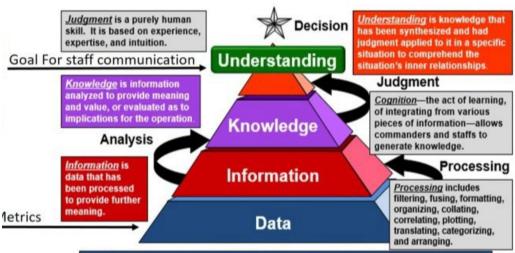
- Measures of Performance
- Measures of Effectiveness

#### The Cognitive Hierarchy

- The Danger of Data
- The Power of Understanding

Feed the Leader in the Way they Need

#### **Cognitive Hierarchy**



<u>Data</u> consists of unprocessed signals or sensing from the environment by a collector (human or electronic) and is the lowest level on the cognitive hierarchy. Data is rarely useful until it is processed into information.



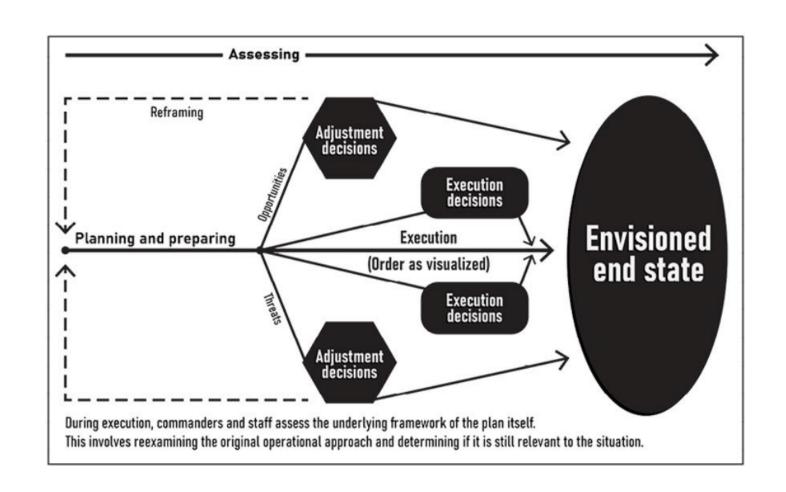
#### Reframing – Avoid the Trap of Justifying Failure



- Execution Decisions
  - Planned

- Adjustment Decisions
  - Considered

- Reframing
  - Something Changed





## Conclusion



- Operationalize
  - Visualize

Plan

Assess





# **Questions/Discussion**